Business Under Epidemic Radica Distance Business Programme (D-Biz)

RADICA



RADICA Distance Business Programme (D-Biz)

The recent epidemic has been shaking all types of industries strongly. The Government has launched D-Biz Programme, under the Second Round of Antiepidemic Fund, total expenditure to be \$500 million, which aims to ease the business pressure of the of the corporates. D-Biz will last for 6 months and 10 business days express approval for subsidizing companies to use technology to continue operations and provide training.

The D-Biz Programme will provide 100% funding support to qualified enterprises, subject to a cap of HK\$100,000 per IT solution (related training expenses to be capped at 10% of solution cost) and HK\$300,000 per enterprise. An initial payment of 30% of the approved funding amount is payable to a designated bank account after the application has been approved.

The funding scope include online stores, e-marketing & training related expenses etc. To help enterprise survive under the tough times and get back on track.

^{*} Except listed companies, statutory bodies and NGOs funded by the Government



WHY RADICA







Government SOA-QPS4 qualified subcontractors

Experienced e-marketing solutions provider, served over 1000+ enterprises, and having more than 1000+ active users on marketing platform

Provide refund policy & follow up service

Target Timeline





*Application Period: 4th May 2020 – 31st October 2020, for a period of six months



RADICA Marketing Solutions and Applicable Industries

RADICA provide professional marketing solutions up to 100 suitable enterprises in retail, consumer goods beauty and cosmetics industries. We offer one-stop marketing solutions, which enable companies to accelerate digital marketing promotion and improve customer experience, boost ROI and ultimately create more value for the enterprise.







Automated E-Marketing in Cross Channels



5G Al Remote Retail Solution



E-marketing with AI (Programmatic Marketing)

E-commerce

Online store set up with effective marketing

RADICA





No business in COVID-19



After building an Online Store



+ 3.5x business grow in 6 month



Advantages of building an online store

- Grow your business fast
- Convert offline traffic to online
- Operate your store in anywhere and anytime
- Easy to show your products comprehensively in online
- Multi channel advertising
- Track customer digital footprint
- Settle payment and logistic in online shop



Why Radica





Finish an online shop in 14 days



Over 19 years experiences with best practices



Create Search Engine
Optimization driven
content



Maximize your ROI



Using multi channel to promote e.g EDM, SMS, Whatsapp



Targeting social media on products



Our clients

NETGEAR[®]















SLEEPON

Pricing – Quick Setup for Online Store



Package Included:	Lead-Time	Price
Site setup with Shopify/Posify with Membership - Max 100 SKU		HK\$98,800
Logistic setup - Support local & international shipment		
Payment platform setup - Support Visa, Master, AE, PayPal, Apple Pay & Google Pay		
Google Ad setup		
Domain setup	14 Days	
EDM setup		
Messenger setup - Support Facebook		
SEO Setup		
Content Articles with Ad x 5		
2 Seats Training		

Automated E-Marketing in Cross Channels

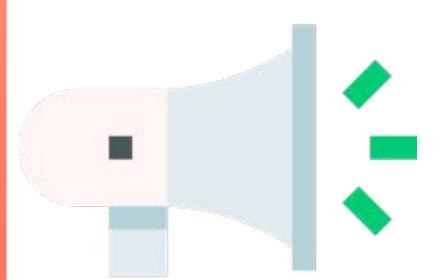
RADICA

Let's Advocate Your Business





When **Channel First Come Up to** the Market



Advertising Campaign with 3rd Party Media































When We Have More Channels Nowadays

Advertising Campaign with 3rd Party Media









Cost Saving



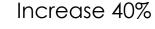




Engagement Rate

Result

Clicked



Saved Cost 50%

Own Media + 3rd Party Media









Buildup your database of user profile

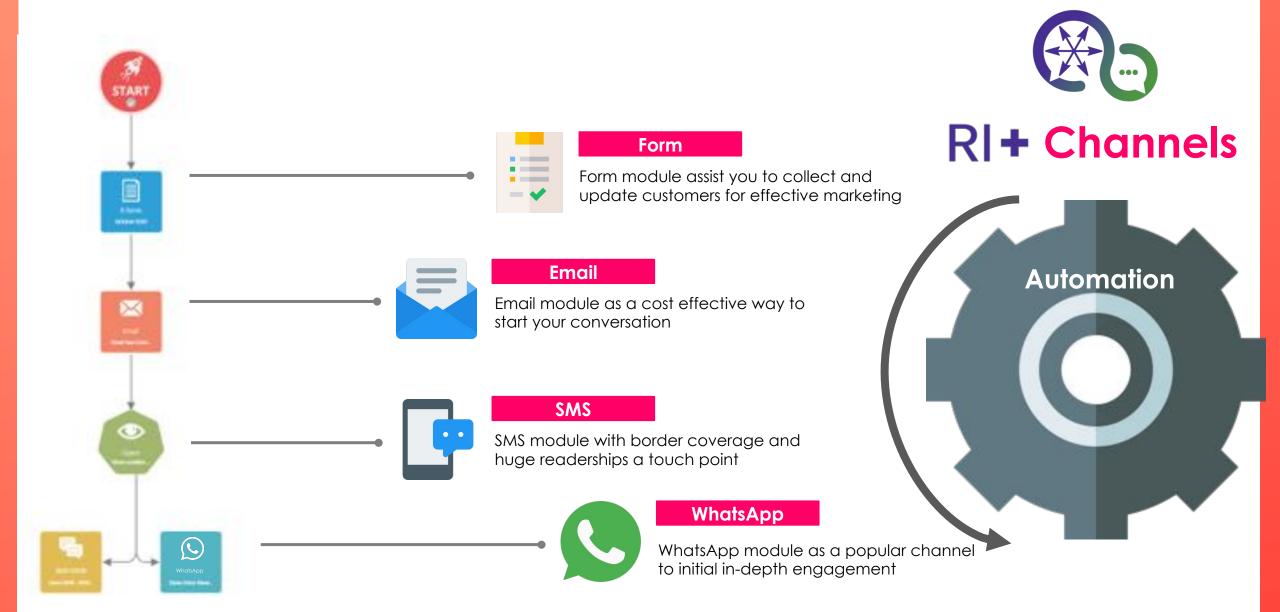




Automate campaigns to different segment with dynamic requirement

Cross Channels with CRM Driven Design Thinking





Pricing

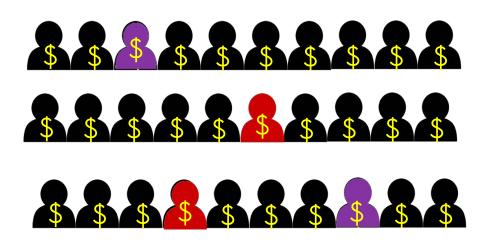


Package Included:	Lead Time / Duration	Price
 Cross channel e-Marketing platform - 6 months (get Free 6 months) Save up to 5,000 contacts Support Channel: eDM, SMS & Whatsapp Online form setup for acquisition 120K eDM message quota 50K SMS promotional channel message for HK, China & Macau 25K whatsatpp template message included 	2 weeks setup	
 Add – on Message Hub with 5 seats Support Channel: WhatsApp Business API, Facebook Messenger, LINE (official account) All-in-one message inbox included 180K customer support message included 	4 weeks setup	HK\$100,000
Cross channels campaign journey setup x 1	1.5 week setup	
2 Seats Training provided	-	

E-marketing with AI (Programmatic Marketing)

RADICA

Traditional marketing



Buy in Bulk Total: \$50

- On't know who is potential customers
- 🕉 Bulk advertising
- **8** Can't track customer footprint



Programmatic







Buy in targeted only Total: \$20

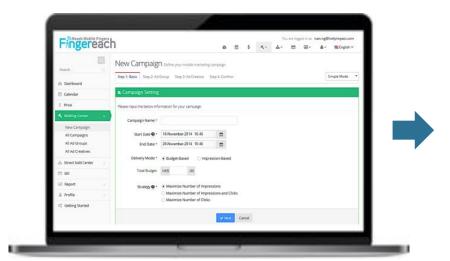
Target potential customers by using Al

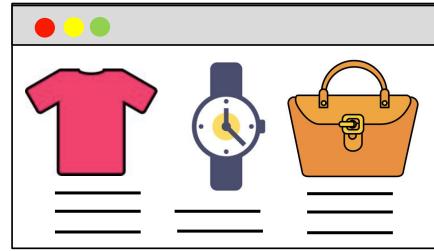
Saved Cost >60% to maximize ROI

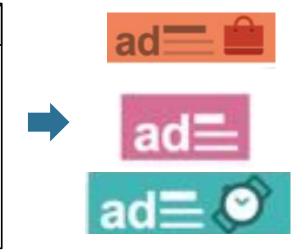
Oost per click / Cost per impression



3 EASY STEPS Launch Your Mobile Marketing Campaign







1. Setup campaign criteria in 3 steps

2. Describe your products

3. Upload Ad Creatives

Why Radica





Easy set up

It only takes 3 simple steps to create a marketing campaign.



Smart Algorithms

You do not need to view and tune the campaign from time to time manually.



One Platform

Connects to a number of high volume ad exchanges seamlessly.



Real Time Bidding

Buys only the needed impression and evaluates the quality of every ad slot to see.



Rich Landing

More ways for customers to reach you. e.g Map, phone call, app



Huge Inventory

Access more than 10 billion of ad slots each day worldwide.

Pricing



Package Included:	Lead Time / Duration	Price
Place ads in webs (over 4,000) and apps (over 1,000) - Customer can choose the webs / apps they want Impressions (廣告曝光次數): 2,500,000-5,000,000		HK\$50,000
CPM (每千次曝光價錢): \$10-20	1 month	
Estimated clicks/CPM (每千次曝光點擊): 2-4 - The result varies in different campaigns and the figures are stated for reference	1 111011111	πιφοσ,σσσ
Estimated clicks (預計總點擊): 5,000-10,000 - The result varies in different campaigns and the figures are stated for reference		
 Cross channel e-Marketing platform – 6 months Save up to 5,000 contacts Support Channel: eDM & SMS Online form setup for acquisition 35K eDM message quota 20K SMS promotional channel message for HK, China & Macau 	2 weeks setup	HK\$50,000
 Cross channels campaign journey setup x 1 HTML template setup is included Channel: eDM & SMS 	1.5 weeks setup	
Training & Nursing are included (Free 6 months + 1 Content & 4 Banner designs)	-	
Total		HK\$100,000

5G Mobile & Automated Al Remote Retail Solution

RADICA





Traditional Retail Store



Limited exposure with high operating cost

Al Remote Retail Solution



+ 3x brand exposure with interactive customer engagement to sales conversion



One stop solution to operate your business remotely









Trigger unmanned customer interaction, product showcase & exclusive promotion



Remote Live Video Chat for salesman to promote products Trigger sales by interactive games to acquire customers' contact for retargeting campaigns



Effective Customer Engagement empowered by Al



O2O connection to drive online store sales



Effective Branding
Effect with high visibility



Engage with customer without boundaries



Data collection to build customer network

Our Showcases









D2 Place



MacPherson



Olympic City



Lane Crawford Office



Design Inspire



Zero Carbon Building



Science Park



P&G Seoul, Korea



Clockenflap, Container



WF Central, Beijing



APTG, Taipei

Pricing – Quick Setup for 5G Remote Al Retail Solution



Package Included:	Lead-Time	Price
 Remote Al Retail Solution setup 3 consecutive months at 1 location (own location or our suggested location) Max 6 SKUs (dependent on actual product size) display Digital Product Content Upload on product catalog Standard visual mechanizing design Sales conversion to client's e-commerce site 		
 Interactive Customer Engagement Tool Remote Live Chat Function (5G network) with 5G Plan Al interaction sensor system 	14 Days	HK\$100,000
Gamification for prospects generationCustomized product images on interactive game		
 Engagement Insight & Reporting with Power BI Customer interaction report Traffic Report Demographics report 		



difficult to send email to your member in bulk scale?





- Limited budget / time resource on building email infrastructure
- X Concern the deliverability
- X No way to track the response of recipient



With our DPC (Delivery Performance Center) service





It replaces your time building your own email infrastructure to send bulk email





We keep pace with the ever-changing regulations of each ISPs to avoid disturbances and interference in email deliverability.





You will able to track the action from customer. e.g. delivered, opened or clicked

How DPC operates?

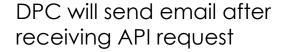






DPC will generate the email action report







All the delivered, bounced, opened, clicked action will be returned to DPC in real-time

Radica Deliverability Care (D-Care)

Over the years, Radica Service Team has been working closely with major global and local ISPs, such as Yahoo!, Hotmail / Outlook, Gmail, Tencent QQ, NetEase (163.com/126.com), Sina and etc. We keep pace with the ever-changing regulations of different ISPs, maintain healthy sender reputation in those varies ISPs, and achieve Over 90% inbox rate

Pricing



Package Included:	Lead Time / Duration	Price
DPC set up and Dcare setting with 5 M emails	14 days	
OTP Set up with 60,000 SMS	14 days	100,000
Whatsapp business set up for OPT with 60,000 template messages	14 days	